

AVON REPRESENTATIVE 2016 CAMPAIGN SELLING CALENDAR

MAILPLAN - 9 (GREEN)

| | Start Appointing | Selling Starts | yourAVON.com/ F.A.S.T. Talk by 11:59 pm (Local Time) | Order Ships | Alternate Dates* |
|--------|---------------------|--|---|--|---------------------|
| MONDAY | | | TUESDAY | | |
| | | (New Representative Starts Upon Appointment) | yourAVON.com/F.A.S.T. Talk orders are due by the dates below. **Purchase Orders | Dates are subject to revisions due to Holiday or other processing needs. | |
| C-1 | * | * | * | * | |
| C-2 | * | * | 1/11 | 1/12 | |
| C-3 | 1/4 | 1/11 | 1/25 | 1/26 | |
| C-4 | 1/18 | 1/25 | 2/8 | 2/9 | |
| C-5 | 2/1 | 2/8 | 2/22 | 2/23 | |
| C-6 | 2/15 | 2/22 | 3/7 | 3/8 | |
| C-7 | 2/29 | 3/7 | 3/21 | 3/22 | |
| C-8 | 3/14 | 3/21 | 4/4 | 4/5 | |
| C-9 | 3/28 | 4/4 | 4/18 | 4/19 | |
| C-10 | 4/11 | 4/18 | 5/2 | 5/3 | |
| C-11 | 4/25 | 5/2 | 5/16 | 5/17 | |
| C-12 | 5/9 | 5/16 | 5/30 | 5/31 | |
| C-13 | 5/23 | 5/30 | 6/13 | 6/14 | |
| C-14 | 6/6 | 6/13 | 6/27 | 6/28 | |
| C-15 | 6/20 | 6/27 | 7/11 | 7/12 | |
| C-16 | 7/4 | 7/11 | 7/25 | 7/26 | |
| C-17 | 7/18 | 7/25 | 8/8 | 8/9 | |
| C-18 | 8/1 | 8/8 | 8/22 | 8/23 | |
| C-19 | 8/15 | 8/22 | 9/5 | 9/6 | |
| C-20 | 8/29 | 9/5 | 9/19 | 9/20 | |
| C-21 | 9/12 | 9/19 | 10/3 | 10/4 | |
| C-22 | 9/26 | 10/3 | 10/17 | 10/18 | |
| C-23 | 10/10 | 10/17 | 10/31 | 11/1 | |
| C-24 | 10/24 | 10/31 | 11/14 | 11/15 | |
| C-25 | 11/7 | 11/14 | * | * | |
| C-26 | 11/21 | * | * | * | |

* The Order Processing Schedule is still being determined for campaigns affected by the year end Holidays. Once the schedule has been finalized, you will receive an invoice message and a printed calendar in your order. The schedule will also be posted on yourAVON.com.

** Please refer to the front of the Purchase Order for Purchase Order due dates. Please note it will take 3-5 business days on average to receive Purchase Orders through the US Post Office.

NOTE: These Calendars can also be found online at yourAVON.com.

REPRESENTANTE AVON

CALENDARIO DE VENTAS POR CAMPAÑA DE 2016

PLAN DE ENVÍO 9 (VERDE)

| | Empezar nombramientos | Empezar a vender | yourAVON.com y F.A.S.T. Talk: antes de las 11:59 p. m. (hora local) | Envío de la mercancía | Fechas alternas* |
|-------|-----------------------|---|---|--|------------------|
| LUNES | | | MARTES | | |
| | | (La nueva Representante empieza después del nombramiento) | Los pedidos de yourAVON.com/F.A.S.T. Talk deben recibirse antes de las siguientes fechas. **Órdenes de compra. | Fechas sujetas a cambio debido a días feriados u otros factores del procesamiento de pedidos | |
| C-1 | * | * | * | * | |
| C-2 | * | * | 1/11 | 1/12 | |
| C-3 | 1/4 | 1/11 | 1/25 | 1/26 | |
| C-4 | 1/18 | 1/25 | 2/8 | 2/9 | |
| C-5 | 2/1 | 2/8 | 2/22 | 2/23 | |
| C-6 | 2/15 | 2/22 | 3/7 | 3/8 | |
| C-7 | 2/29 | 3/7 | 3/21 | 3/22 | |
| C-8 | 3/14 | 3/21 | 4/4 | 4/5 | |
| C-9 | 3/28 | 4/4 | 4/18 | 4/19 | |
| C-10 | 4/11 | 4/18 | 5/2 | 5/3 | |
| C-11 | 4/25 | 5/2 | 5/16 | 5/17 | |
| C-12 | 5/9 | 5/16 | 5/30 | 5/31 | |
| C-13 | 5/23 | 5/30 | 6/13 | 6/14 | |
| C-14 | 6/6 | 6/13 | 6/27 | 6/28 | |
| C-15 | 6/20 | 6/27 | 7/11 | 7/12 | |
| C-16 | 7/4 | 7/11 | 7/25 | 7/26 | |
| C-17 | 7/18 | 7/25 | 8/8 | 8/9 | |
| C-18 | 8/1 | 8/8 | 8/22 | 8/23 | |
| C-19 | 8/15 | 8/22 | 9/5 | 9/6 | |
| C-20 | 8/29 | 9/5 | 9/19 | 9/20 | |
| C-21 | 9/12 | 9/19 | 10/3 | 10/4 | |
| C-22 | 9/26 | 10/3 | 10/17 | 10/18 | |
| C-23 | 10/10 | 10/17 | 10/31 | 11/1 | |
| C-24 | 10/24 | 10/31 | 11/14 | 11/15 | |
| C-25 | 11/7 | 11/14 | * | * | |
| C-26 | 11/21 | * | * | * | |

* Las fechas de Procesamiento de Pedidos aún no han sido determinadas para las campañas afectadas por las fiestas de fin de año. Una vez que las fechas estén fijadas, recibirás un mensaje en la factura y un calendario impreso con tu pedido. Las fechas también se publicarán en yourAVON.com.

** Consulta la portada de la Orden de Compra para conocer las fechas de vencimiento de las Órdenes de Compra. Ten en cuenta que normalmente el Servicio Postal de los EE. UU. demora entre 3 y 5 días para entregar las Órdenes de Compra.

NOTA ACLARATORIA: Estos calendarios también están en yourAVON.com.