

Quick Reference Guide

Your Leadership Upline Is:

Beth Vigil
(770) 402-8258
beth@bethsavon.com

www.bethvigil.com
www.beautymakeupandmore.com
www.facebook.com/groups/BethsAvon.Awesome.A.Team/
www.youtube.com/channel/UCtEk3jTkbm3HNUiP9Kh1wgA

How To Place Your Avon Order

1. Internet: www.youravon.com
2. Customer Service – (513) 551-2866

You will be prompted to pay any Balance Due before you can submit your next order.

Payment Information

Go to www.youravon.com to set up Quick Pay or to make Debit or Credit Card payments. Make payments by phone, see number below.

Payments may be mailed to:

New Avon, LLC
P.O. Box 405003
Cincinnati, OH 45240-5003

Note: This will delay your order.

Business Cards

www.townandcountryprinting.com/avon.html
www.vistaprint.com

Name Tags

www.townandcountryprinting.com/avon.html

Magnetic Car Signs/Yard Signs

www.townandcountryprinting.com/avon.html

Helpful Phone Numbers

800.468.4600 - Leadership Desk
800.445.2866 - Product Information
877.784.5729 - Quick Pay Issues
888.710.2866 - Credit Card Payment Desk
888.540.2866 - Lost/Duplicate Order Hotline
800.367.2866 - Online customer inquiries (for customers only to contact Avon)

Sales Tools

Order Books	464-734	Free
Order Books Spanish	464-700	Free
Clear Literature Bags	058-433	50 for \$0.80
Call Back Notes	310-639	20 for \$0.25
Spanish	621-159	20 for \$0.25

*To order other Sales Tools and Samples, click on "Products", then "Sales & Business Tools" or "Samples".

Don't Forget to Order Brochures Every Campaign

Brochure Price List

pack	# of brochures	cost each	total
1	10 brochures	64.9¢	\$6.49
2	20 brochures	48.9¢	\$9.78
3	30 brochures	41.8¢	\$12.54
4	40 brochures	37.6¢	\$15.04
5	50 brochures	33.2¢	\$16.06
6	60 brochures	29.5¢	\$17.70
7	70 brochures	29.0¢	\$20.30
8	80 brochures	28.2¢	\$22.56
9	90 brochures	26.8¢	\$24.12
10	100 brochures	25.8¢	\$25.80
11 or more packs: \$25.80 (for first 10 packs)			
+ \$2.00 for each additional pack			

The Power of 3

Talk to At Least 3 people every day about Avon.
3 people x 5 days = 15 prospects/ week
15 prospects x 4 weeks = 60 prospects/ month!
- In the grocery store line
- At your Hairdresser
- At Church functions
- At your child's daycare/school
- **Everywhere you go!**

Shipping Fees for your Online Store

Customers who choose the Direct Deliver option from your E-Store will pay a flat fee of \$6.95 for orders less than \$40.00. Customers can also choose Expedited Delivery for an additional charge. Anything over \$40.00 earns them Free Shipping.

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Money Guidelines

When you submit your Avon order, a message will appear on your screen with both a confirmation number and the dollar amount that is due with your order. This amount is due before your order will be shipped. Please pay the amount due immediately so your order will not be delayed. You may want to collect the money from your customers at the time they place their order. This will help you keep up with Avon and be successful. See the chart below for your earning potential based on your order size. The Kickstart Program (earn 40% on your first 7 orders) is only good for your first seven (7) campaigns. Starting with your 8th campaign, your earnings will be based on the right-hand charts. Earnings numbers are based on sales from the core product line sales. Sales from the Living Magazine and the Fashion Line are fixed at 20%, or 25% if you are President's Club and above.

KICKSTART PROGRAM		EARNINGS LEVELS EFFECTIVE CAMPAIGN 9		
LOA	Sales Goals Effective Campaign 4	Campaign Sales	Beauty and Jewelry	Fashion and Home
1	ANY SIZE!	\$0 - \$149.99	20%	ALL Fashion and Home EARN 20%
2	\$150	\$150 - \$299.99	30%	
3	\$200	\$300 - \$499.99	35%	
4	\$250	\$500 or more	40%	
5	\$300	PRESIDENT'S RECOGNITION PROGRAM REMAINS THE SAME		
6	\$350	Campaign Sales	Beauty and Jewelry	Fashion and Home
7	\$400	\$0 - \$924.99	40%	ALL Fashion and Home EARN 25%
		\$925 - \$1,574.99	45%	
		\$1,575 or more	50%	

You can read my New Representative Welcome Letter Here:

www.bethvigil.com/index.php/welcome-to-avon/

Effective C9 (April 3):

\$8 for orders up to \$149.99

\$10 for orders of \$150-\$299.99

\$14 for orders of \$300-\$499.99

\$17 for orders of \$500+

S&H fees will remain free for President's Recognition Club member orders over \$500 after the first order of the Campaign